

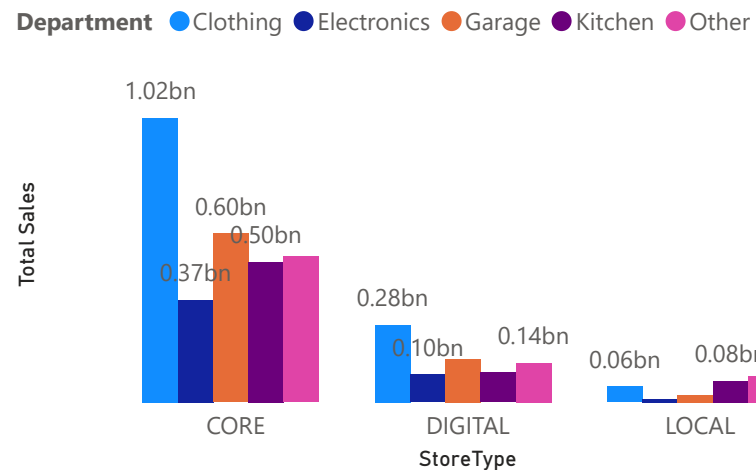
4.05bn
Total Sales

2.22bn
Total Gross Margin

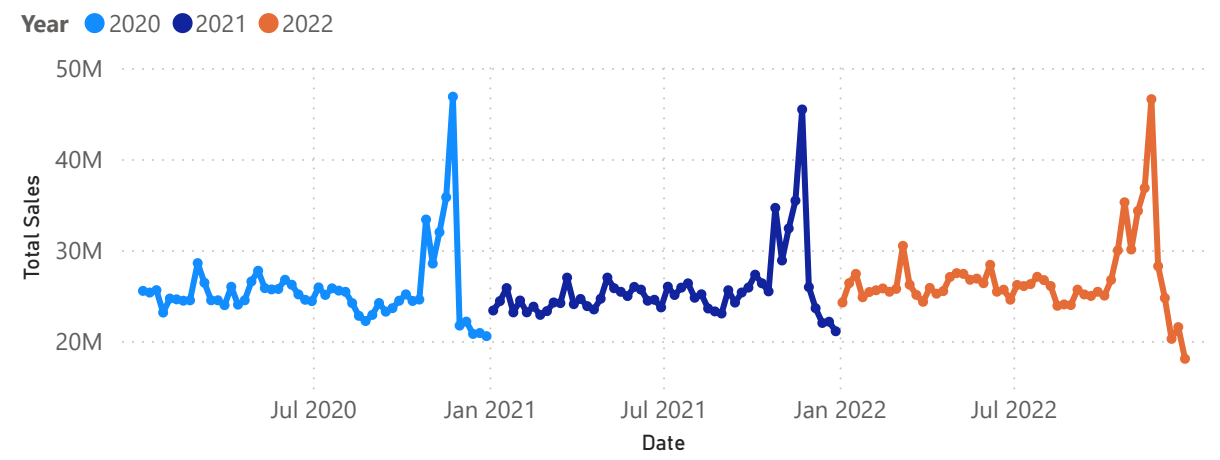
1.39bn
Total Sales YTD

- Department
- ☐ Clothing
 - ☐ Electronics
 - ☐ Garage
 - ☐ Kitchen
 - ☐ Other

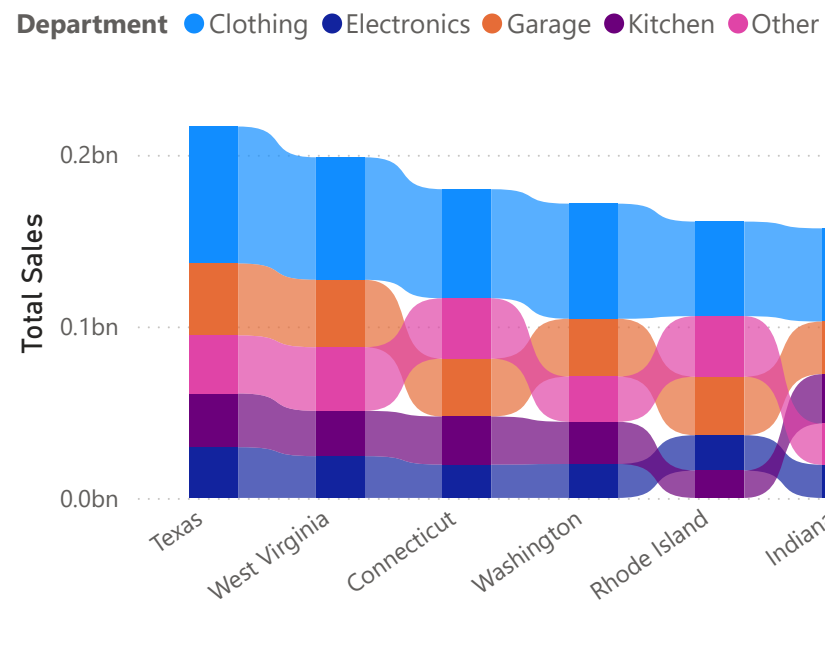
Total Sales by StoreType and Department



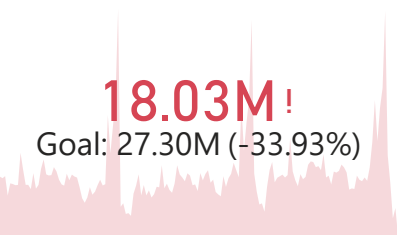
Total Sales by Date and Year



Top 10 Sales by Store Location and Department



Sales KPI



4.05bn

Total Sales

1.53bn

Total Cost

840.29M

Total Rent

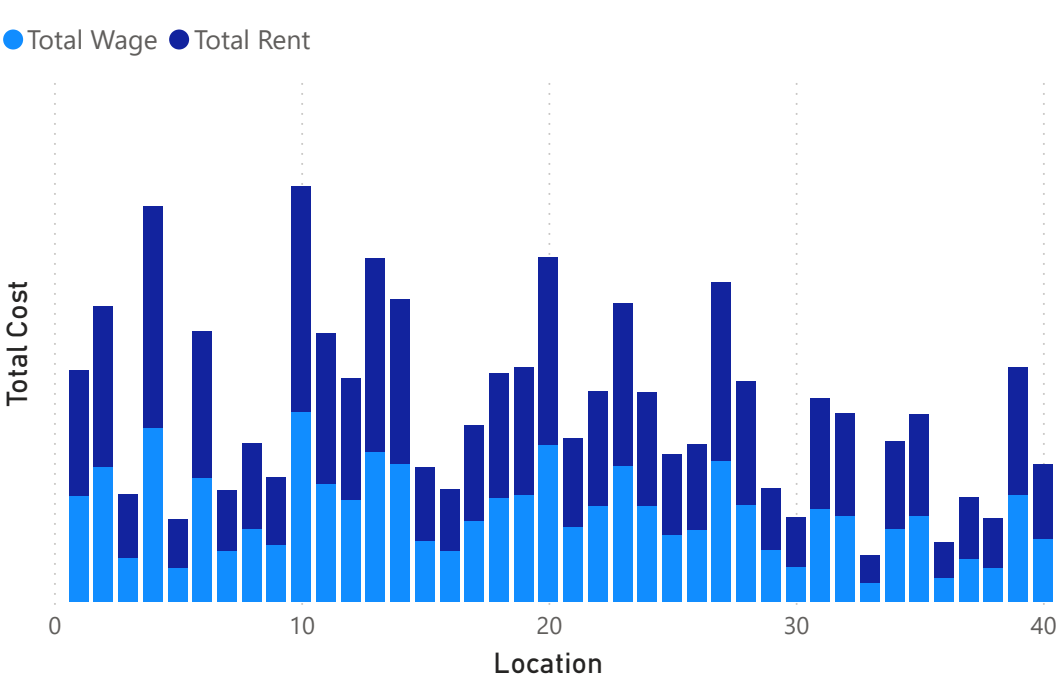
687.84M

Total Wage

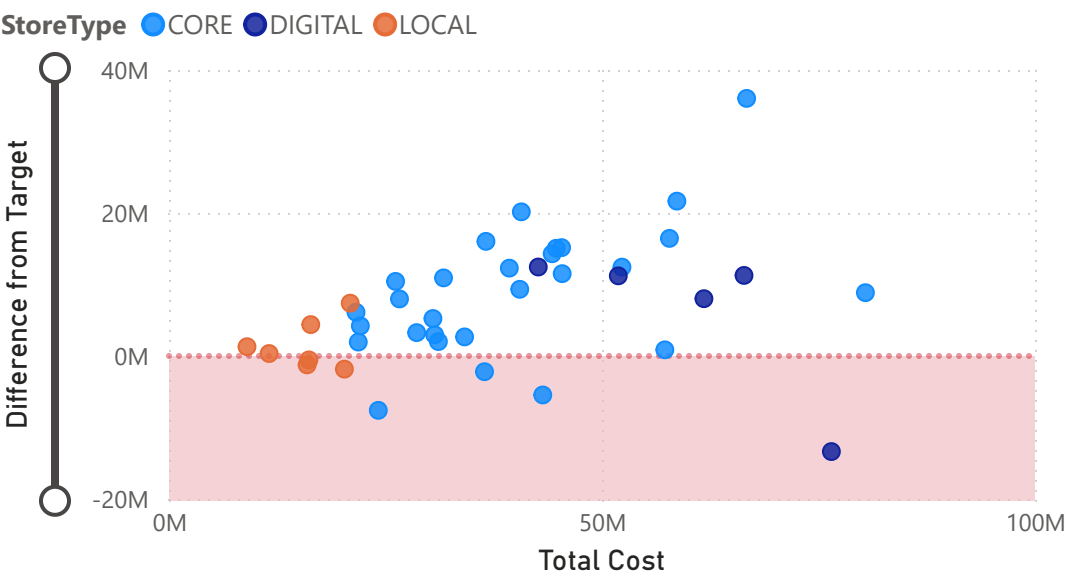
Year

- 2020
- 2021
- 2022

Total Cost by Location



Total Cost vs Difference from Target Sales



Store Location	Total Sales	Difference from Target	Difference %
Alabama	27,806,815.18	339,273.85	1.22%
Arizona	140,621,514.47	12,425,336.46	8.84%
Arkansas	122,509,570.58	11,513,804.55	9.40%
California	111,135,579.77	12,442,939.02	11.20%
Colorado	69,784,774.44	10,428,376.90	14.94%
Connecticut	179,945,136.87	36,028,934.25	20.02%
Delaware	85,288,980.53	10,919,781.69	12.80%
Florida	21,695,277.80	1,291,072.79	5.95%
Illinois	83,632,051.65	2,016,858.39	2.41%
Indiana	157,118,699.23	21,657,083.73	13.78%
Iowa	98,625,116.08	16,028,430.88	16.25%
Kansas	120,215,735.95	15,064,837.23	12.53%
Louisiana	135,562,089.13	11,205,959.26	8.27%
Maryland	153,944,429.59	856,292.06	0.56%
Michigan	153,552,184.29	16,447,753.42	10.71%
Mississippi	50,258,339.72	7,385,196.08	14.69%
Missouri	105,578,714.87	12,284,092.51	11.64%
Montana	82,365,721.15	5,236,169.15	6.36%
Nebraska	59,185,247.85	4,202,485.20	7.10%
Nevada	97,730,914.24	-2,202,257.55	-2.25%
New Hampshire	71,666,386.27	7,976,252.11	11.13%
New Jersey	82,139,174.68	2,953,884.48	3.60%
New Mexico	64,992,991.04	-7,607,771.14	-11.71%
New York	121,865,538.20	15,153,158.48	12.43%
North Carolina	38,969,706.35	-549,450.82	-1.41%
Oklahoma	116,158,938.75	-5,455,320.49	-4.70%
Oregon	119,001,032.24	14,292,627.77	12.01%
Pennsylvania	109,547,017.84	20,158,937.70	18.40%
Rhode Island	161,061,381.58	8,011,131.51	4.97%
Total	4,048,376,630.54	291,845,172.52	7.21%